**ANKIT GARG**

63/27,Pratap Nagar , Sanganer, Jaipur.302033

Mob: +91 9672919191; Email: g.ankit1990@yahoo.com

**CAREER OBJECTIVE**

* Ambitious individual with **over 3.5 years** of rich experience; currently serving at a reputed bank as a Business Development Executive.
* Ability to support and sustain a positive work environment that fosters team performance with relationship management skills.
* Possess excellent interpersonal, communication and organizational skills with demonstrated abilities in team management and customer relationship management.
* Seeking a challenging & responsible career where my professional knowledge, analytical skills, sales experience can be shared & enriched.

**PROFESSIONAL EXPERIENCE**

**OCTOBER 2012 - PRESENT**

**BUSINESS DEVELOPMENT EXECUTIVE**

**AXIS BANK**

**TILAK NAGAR , RAJAPARK**

**JAIPUR**

**JOB PROFILE**

 **Working as a** Business Development Executive **.**

 **Responsible to Generate Sales Through direct touch with Customers by cold & hot calls.**

 **Managing customers account by giving service time to time.**

 **Handling Complete part of branch banking.**

**MAY. 2009 – DEC. 2011**

**SALES EXECUTIVE**

**K.J.Marketing, A.V. Marketing**

**Distributor of Parle Products**

**JAIPUR**

**Job Profile**

* Working with General Trade .
* Responsible for generate quality numbers of secondaries.
* Responsible for cross sell of Biscuits and Confectionary.
* Sourcing the business from direct interaction with retailer and semi wholesalers
* To ensure achievement of sales and float targets as mutually decided with the management
* To be able to solve customer complaints and ensure customer delight by maintaining positive interaction with seniors.
* Product and sales training to the new members of the team.
* Ensuring submission of sales and activity reports (DSR, monthly sales report, performance review etc.) to the management .

**ACADEMIC BACKGROUND**

* B.com from Rajasthan University, Jaipur (2011)
* 10+2 from CBSE Akashdeep public school jaipur .2008
* Secondary from CBSE Khetri nagar, Jhunjhunu2006

**PERSONAL PARTICULARS**

Father Name: Sh. Sanjay Garg

Date of Birth: 4th feb..1990

Marital Status: Unmarried